

JOHN W. DAME

JOHN W. DAME—FOUNDER OF FASTTRACK/DAME MANAGEMENT STRATEGIES

John W. Dame graduated from Pennsylvania State University with a B.S. in Marketing in 1974. Mr. Dame has pursued a career in radio broadcasting throughout the 27-year period leading to the present. His career has included the full spectrum of broadcast experiences/operations including sales and management as well as corporate officer and equity partner in a twenty-one station chain. Several of these work experiences have occurred with stations operating in large urban markets including: Pittsburgh, Indianapolis, and Houston. From 1988 to 1998, Mr. Dame was a partner and Chief Operating Officer with Dame Media, a family operated group, which grew to twenty-one radio stations in Pennsylvania and New York. Dame Media was sold to Clear Channel Communications in June of 1998. Mr. Dame then founded Dame-Gallagher Networks, a national radio syndication company operating out of New York City. In May 2001, Dame-Gallagher Networks was sold to Salem Communications Corporation. Mr. Dame then joined Salem as VP of Affiliate Services and served in this position until mid-year 2005. Salem is the largest religious broadcasting company in the country.

In September of 2005, Mr. Dame founded Dame Management Strategies, a franchise of Leadership Management Institute (LMI), headquartered in Waco, Texas. DMS works with CEOs in cooperation with LMI to develop leaders and organizations through the facilitation of LMI's unique strategic development process. "Our business is helping others to be more effective and productive in their business activities," said Dame. "We have studied many methods of improving businesses and are convinced that LMI offers the most concise, effective programs available today. The FastTrack program is a recent DMS offering for businesses operating in today's ever-accelerating markets. DMS has developed a new tool set that brings awareness and control to the strategies of business growth and success.

Mr. Dame lives in Harrisburg, Pennsylvania. He is active in his church and works with nonprofit organizations in the Harrisburg area.

DAME MANAGEMENT STRATEGIES

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